

Message Text

UNCLASSIFIED

PAGE 01 ROME 04453 261745Z

51

ACTION COME-00

INFO OCT-01 EUR-12 NEA-09 ISO-00 EB-07 /029 W

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P R 261604Z MAR 75

FM AMEMBASSY ROME

TO SECSTATE WASHDC PRIORITY 0279

INFO AMEMBASSY TEHRAN

UNCLAS ROME 4453

E.O. 11652: N/A

TAGS: BBSR

SUBJ: TRADE FACILITATION - POSSIBLE PURCHASE OF MAC TRUCKS

1. EMBASSY HAS BEEN CONTACTED BY AMCIT BUSINESSWOMAN ACTING ON BEHALF IRANIAN BUSINESSMAN NOW IN ROME. LATTER SEEKING QUOTATIONS ON 500 LARGE TRUCKS MANUFACTURED BY MAC WORLDWIDE, ALLANTOWN, PENN. THEY HAVE BEEN IN TELEPHONE AND TELEX CONTACT WITH MAC WORLDWIDE HEADQUARTERS (MR. HAGEN MACGUIRE) AND NOW URGENTLY SEEKING CONFIRMATION OF PRICES AND MODEL NUMBER QUOTED IN EARLIER TELEX BY COMPANY. THEY STATE THAT THEY PLAN ORDER FROM EUROPEAN SUPPLIERS IF RESPONSE NOT RECEIVED BY MARCH 27. GROUP STATED THEY ABLE PAY CASH. NAME OF IRANIAN FIRM IS TOULIATY OF GHOM, IRAN. IRANIAN REP AND AUTHOR OF CABLES IS IS MEHDI ABASALTI.

2. EMBASSY ROME HAS NO BACKGROUND ON GROUP OR IRANIAN FIRM AND UNABLE VOUCH FOR THEIR BONA FIDES OR THEIR ABILITY TO MAKE CASH ORDER OF THIS SIZE. HOWEVER IN VIEW SIZE OF POSSIBLE PURCHASE (SOME DLR 15 MILLION) WOULD NOT WISH TO SEE IT LOST DUE LACK OF COMMUNICATION. WOULD THEREFORE APPRECIATE DEPARTMENT TELEPHONING MAC WORLDWIDE, ALLANTOWN, PENN. AND ASKING IT RESPOND TO GROUP'S TELX OF MARCH 25 WHICH ASKED CONFIRMATION OF PRICES AND MODEL NUMBERS. SHOULD BE NOTED THAT NO ENDORSEMENT OF GROUP BONA FIDES INTENDED OR IMPLIED. EMBASSY APPRECIATES THERE MAY BE FACTORS (SUCH AS DEALER TERRITORIES) INVOLVED OF WHICH IT NOT AWARE. BEAUDRY

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 26 MAR 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975ROME04453
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750105-1054
From: ROME
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750313/aaaaalry.tel
Line Count: 51
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 1
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: woolflhd
Review Comment: n/a
Review Content Flags:
Review Date: 07 JUL 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <07 JUL 2003 by leeperne>; APPROVED <06 JAN 2004 by woolflhd>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: TRADE FACILITATION - POSSIBLE PURCHASE OF MAC TRUCKS
TAGS: BBSR
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006